



TIC TRAFCO
Insurance
Company Ltd.
Secure Tomorrow, **Today**

1ST Quarter 2017
Condensed Interim Financial Statement
(Un-audited)

Trafco
Insurance Company
Limited

Company Information

Chairman **Mr.Tahir Malik**

Chief Executive Mr. Muhammad Nawaz Shahid

Directors
Mrs. Saboohi Tahir
Mr. Asif Malik
Mr. Kashif Malik
Mrs. Mahnoor Asif
Mrs.Sadia Atif
Mst. Sundus Malik

Audit Committee Mr. Asif Malik Chairman
Ms Sundus Malik Member
Mr Hamad Javed Secretary

Company Secretary/C.F.O **Mr.Khurram Javed (ACMA)**

Controller of Branches Mr. Usman Arif

Management at Head Office Mr. Ghulam Qamber Naqvi General Manager
Mr. Athsham Gull Manager Claim
Mr. Emmemual Gulzar Motor Underwriter

Auditors **Horwath Hussain Chaudhury & Co**
Chartered Accountants

Legal Advisor **Mr. Shahzad Bashir**
Advocate High Court

Registered & Head Office Trafco House-1-C-1, Canal Bank Road,
Canal Park, Gulberg II, Lahore, Phones: 92-42-111-872-326, 92-42-111-811-911
Fax: 92-42-35871172, Email- info@trafcoinsurance.com.pk

Vision Statement

Elevate the Company as an organization of scrupulous, prudent values and virtues along with professionalism and skills.

Mission Statement

To develop the status of our company as law abiding moderate and consistently going-on Insurance concern carrying the interests and risks of shareholders as well as valued clientele by a breasting with the requirements of state's law and gradual but timely fulfillment and implantations of them.

Directors' Report to the Shareholders

On behalf of your directors' it is my pleasure to present you condensed interim financial statement and the Directors' report for the First Quarter ended March 31, 2017.

Your Company has underwritten premium of **Rs. 8,264,681/-** during the First Quarter ended March.31, 2017 of current year. Department wise break up of which is as under:

Fire (Rs.)	Marine (Rs.)	Motor (Rs.)	Misc (Rs.)
11,550/-	7,902/-	7,889,452/-	355,770/-

The directors are thankful to the Insurance Division of Security Exchange Commission of Pakistan, PRCL and Banks for their support and cooperation. Thanks are also due to our esteemed and valued clients for their continued patronage.

Acknowledgement

The above results would not have been possible without the dedication & day and night efforts of officers, staff and field force of your company. Your directors record their appreciation and thanks to all of them for their hard work and dedication.

Chairman

TRAFICO INSURANCE COMPANY LIMITED
(FORMERLY: THE CREDIT INSURANCE COMPANY LIMITED)
BALANCE SHEET AS AT MARCH 31, 2017

Unaudited	N ot	,31-03-2017 Rupees	2016 Rupees	Unaudited	Note	,31-03-2017 Rupees	2016 Rupees
Share capital and Reserves				Cash and bank deposits			
Authorised share capital		700,000,000	700,000,000	Cash in hand		18,366	1,439
20,000,000 ordinary shares of Rs.10/- each				Current and other accounts		615,744	4,595,046
Retained Earnings		(114,952,132)	(113,262,953)	Deposits maturing within 12 months		-	-
Reserves		-	-			634,110	4,596,485
		85,047,868	86,737,047	Investments		-	-
Surplus on revaluation of fixed assets		7,181,560	7,181,560	Deferred Tax Assets		109,448	101,514
Underwriting provisions				Current Assets- Others			
Provision for outstanding claims (including IBNR)		12,860,404	9,966,981	Premiums due but unpaid-unsecured		-	-
Provision for unearned premium		19,302,136	20,960,140	Amounts due from other insurers / reinsurers-unsecured		-	-
Commission income unearned		70,773	-	Accrued investment income		-	-
		32,233,313	30,927,121	Reinsurance recoveries against outstanding claims		3,163,000	1,731,500
Deferred liabilities				Deferred commission expense		1,685,041	2,211,483
Deferred Taxation		-	-	Prepaid reinsurance premium ceded		3,055,058	3,627,799
Creditors and accruals				Sundry receivables		31,125,000	31,125,000
Premiums received in advance		401,145	-	Others		14,690,470	16,800,412
Amounts due to other insurers / reinsurers		1,009,819	2,045,819			53,718,569	55,496,194
Accrued expenses		3,274,294	2,743,471	Fixed Assets (Tangible)			
Taxation - provision less payment		306,645	218,828	Land - freehold		78,410,000	78,410,000
Other creditors and accruals		9,536,356	14,067,220	Building		2,207,183	2,207,183
		14,528,259	19,075,339	Furniture and fixtures		2,622,626	2,076,626
Other liabilities				Office equipment		345,052	164,852
Unclaimed Dividend		-	-	Motor vehicles		-	-
		-	-	Computer Accessories		944,013	868,212
TOTAL LIABILITIES		46,761,572	50,002,460			84,528,873	83,726,874
TOTAL EQUITY AND LIABILITIES		138,991,000	143,921,067	Capital Work in Progress (Building)		-	-
Contingencies and Commitments				TOTAL ASSETS		138,991,000	143,921,067
						-	0

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY:THE CREDIT INSURANCE COMPANY LIMITED)

PROFIT AND LOSS ACCOUNT

FOR THE PERIOD ENDED MARCH 31, 2017

Note	Fire & Property	Marine, Aviation and Transport	Motor	Miscellaneous	31-March-2017 Aggregate	31-March-2016 Aggregate
-----Rupees-----						
Net Premium Revenue	1,132	9,210	8,539,439	231,985	8,781,766	9,803,812
Net Claims	0	0	(6,322,536)	0	(6,322,536)	(1,630,929)
Expenses	(3,629)	(2,483)	(2,479,016)	(111,792)	(2,596,920)	(1,575,991)
Net Commission	78	(131)	(679,175)	(81,964)	(761,192)	(243,845)
Underwriting results	<u>(2,419)</u>	<u>6,596</u>	<u>(941,288)</u>	<u>38,229</u>	<u>(898,882)</u>	<u>6,353,047</u>
Investment Income					-	-
Other Income					8,045	4,381
					<u>8,045</u>	<u>4,381</u>
General and administration expenses					(890,837)	6,357,428
					<u>(710,525)</u>	<u>(1,128,740)</u>
Profit before tax					<u>(1,601,362)</u>	<u>5,228,688</u>
Provision for taxation					(87,817)	(98,038)
Profit after tax					<u>(1,689,179)</u>	<u>5,130,650</u>
Earnings per share (EPS)					<u>(0.084)</u>	<u>0.257</u>

Appropriations have been reflected in statement of changes in equity.

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY:THE CREDIT INSURANCE COMPANY LIMITED)
STATEMENT OF CHANGES IN EQUITY
FOR THE PERIOD ENDED MARCH 31, 2017

	Paid up share capital	Revenue Reserves		Total share capital & reserves	Surplus on revaluation of fixed assets	Total
		Un-appropriated profit	Reserves			
-----R u p e e s-----						
Balance as at January 1, 2016	200,000,000	(100,563,911)	0	99,436,089	7,181,560	106,617,649
Net profit/Total Comprehensive income for the year ended December 31, 2016	-	(12,699,042)	-	(12,699,042)	-	(12,699,042)
Balance as at December 31, 2016	200,000,000	(113,262,953)	-	86,737,047	7,181,560	93,918,607
Balance as at January 1, 2017	200,000,000	(113,262,953)	0	86,737,047	7,181,560	93,918,607
Net profit/(Loss) for the Period ended March 31, 2017	-	(1,689,179)	-	(1,689,179)	-	(1,689,179)
Balance as at March 31, 2017	200,000,000	(114,952,132)	-	85,047,868	7,181,560	92,229,428

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY: THE CREDIT INSURANCE COMPANY LIMITED)
STATEMENT OF CASH FLOWS
FOR THE PERIOD ENDED MARCH 31, 2017

	Note	31-03-2017 Rupees	31-12-2016 Rupees
Operating Cash Flows			
a) Underwriting activities			
Premiums received		8,665,826	36,061,068
Reinsurance premiums paid		(1,604,178)	(5,102,044)
Claims paid		(6,428,785)	(10,208,234)
Reinsurance and other recoveries received		1,568,172	1,421,246
Commissions paid		(263,351)	(1,054,052)
Commissions received		99,374	50,396
Other underwriting receipts		1,432,637	13,753,039
Net cash flow from underwriting activities		3,469,695	34,921,419
b) Other operating activities			
Income tax paid		(7,935)	-
General management expenses paid		(7,161,004)	(7,932,361)
Other operating payments		530,823	(6,817,649)
Other receipts in respect of operating assets		8,045	(14,146,299)
Net cash outflow from other operating activities		(6,630,071)	(28,896,309)
Total cash flow from operating activities		(3,160,376)	6,025,110
Investment activities			
Profit / return received		-	-
Other Income		-	6,113
Payments for investments		-	-
Proceeds from disposal of investments		-	-
Fixed capital expenditure		(801,999)	(1,151,245)
Proceeds from disposal of fixed assets		-	-
Total cash flow from investing activities		(801,999)	(1,145,132)
Financing activities			
Loan from Director		-	(354,290)
Total cash flow from financing activities		-	(354,290)
Net cash inflow/(outflow) from all activities		(3,962,375)	4,525,688
Cash and cash equivalent at the beginning of the year		4,596,485	70,797
Cash and cash equivalent at the end of the year		634,110	4,596,485

RECONCILIATION TO PROFIT AND LOSS ACCOUNT

	31-03-2017	31-12-2016
	Rupees	Rupees
Operating cash flows	(3,160,376)	6,025,110
Depreciation expense	-	(714,287)
Profit/(loss) on disposal of fixed assets	-	-
Bad debts expense	-	0
Increase / (Decrease) in assets other than cash	(1,822,691)	20,974,227
(Increase) / Decrease in liabilities	3,293,887	(38,984,092)
	(1,689,179)	(12,699,042)
Other Adjustments		
Dividend	-	-
Interest, rental and other income	-	-
Deferred taxation	-	-
	-	-
Profit after taxation	(1,689,179)	(12,699,042)

Cash for the purpose of the Statement of Cash Flows consists of:

Cash and cash equivalents		
Cash in Hand	18,366	1,439
Current accounts & Other Accounts	615,744	4,595,046
Deposit accounts maturing within 12 months	-	-
	<u>634,110</u>	<u>4,596,485</u>

The annexed notes form an integral part of these financial statements.

Chairman**Director****Director****Principal Officer/Chief Executive**

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY: THE CREDIT INSURANCE COMPANY LIMITED)
STATEMENT OF PREMIUMS
FOR THE PERIOD ENDED MARCH 31, 2017

Class of Business	31-Mar-17								31-Mar-16	
	Premiums Written	Unearned Premium Reserve		Premiums Earned	Reinsurance Ceded	Prepaid Reinsurance Premium Ceded		Reins. Expenses	Net Premium Revenue	Net Premium Revenue
		Opening	Closing			Opening	Closing			
-----R u p e e s-----										
Direct & Facultative										
Fire & Property damage	11,550	-	10,106	1,444	7,480	-	7,168	312	1,132	-
Marine, Aviation and Transport	7,902	38,261	32,979	13,184	4,667	7,803	8,496	3,974	9,210	14,684
Motor	7,889,452	20,334,056	18,611,836	9,611,672	409,500	3,499,654	2,836,921	1,072,233	8,539,439	9,648,088
Miscellaneous	355,777	587,823	647,215	296,385	146,531	120,342	202,473	64,400	231,985	141,040
Grand Total	8,264,681	20,960,140	19,302,136	9,922,685	568,178	3,627,799	3,055,058	1,140,919	8,781,766	9,803,812

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY:THE CREDIT INSURANCE COMPANY LIMITED)

STATEMENT OF CLAIMS
FOR THE PERIOD ENDED MARCH 31, 2017

Class of Business	31-Mar-17								31-Mar-16	
	Claims Paid	Claims Outstanding		Claim Expenses/ (Income)	Reinsurance and other recoveries received	Reinsurance and other recoveries in respect of outstanding claims		Reinsurance and other recoveries revenue/ (expense)	Net Claims Expense	Net Claims Expense
		Opening	Closing			Opening	Closing			
-----R u p e e s-----										
Direct & Facultative										
Fire & Property damage	-	400,000	400,000	-	-	40,000	40,000	-	-	-
Marine, Aviation and Transport	-	-	-	-	-	-	-	-	-	-
Motor	6,428,785	9,566,981	12,460,404	9,322,208	1,568,172	1,691,500	3,123,000	2,999,672	6,322,536	1,630,929
Miscellaneous	-	-	-	-	-	-	-	-	-	-
Grand Total	6,428,785	9,966,981	12,860,404	9,322,208	1,568,172	1,731,500	3,163,000	2,999,672	6,322,536	1,630,929

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

TRAFCO INSURANCE COMPANY LIMITED
(FORMERLY:THE CREDIT INSURANCE COMPANY LIMITED)
STATEMENT OF INVESTMENT INCOME
FOR THE PERIOD ENDED MARCH 31, 2017

	31-Mar-17	31-Mar-16
	Rupees	
Income from Trading Investments:		
Gain/(Loss) on trading	-	-
Income from Non Trading Investments:		
<u>Held to Maturity</u>		
Return on Government Securities	-	-
Return on Fixed Income -Deposits	-	-
	-	-
<u>Available for Sale</u>		
Dividend Income	-	-
Gain/(Loss) on revaluation of trading Investments	-	-
(Provision)/Reversal of provision for impairment in Investments 'Available for Sale'	-	-
Expenses Related to Investment	-	
Net Investment Income	-	-

The annexed notes form an integral part of these financial statements.

Chairman

Director

Director

Principal Officer/Chief Executive

**Selected Notes to the Condensed Interim Financial Statements for the
Three Months Period Ended March 31, 2017**

1 STATUS AND NATURE OF BUSINESS

Trafco Insurance Company Limited (formerly the Credit Insurance Company Limited) was incorporated in Pakistan as a Public Limited Company on October 25, 1979. The name of the company was changed on November 30, 2016. The Company is engaged in General Insurance business. The registered office is situated at Trafco House-1-C-1, Canal Bank Road, Canal Park, Gurlberg II, Lahore.

2 BASIS OF PREPARATION

These unaudited condensed interim financial information have been prepared in accordance with the requirements of SRO 938 issued by SECP and the Insurance Ordinance, 2000. However limited scope review has been performed by the statutory auditors in accordance with the requirements of clause (xxi) of the Code of Corporate Governance, and are being circulated to the shareholders as required under section 245 of the Companies Ordinance 1984.

3 STATEMENT OF COMPLIANCE

This condensed interim financial information of the company for the three months period ended 31 March 2017 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002. In case requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002

4 SIGNIFICANT ACCOUNTING POLICIES

4.1 Accounting policies and estimates adopted for the preparation of these condensed interim financial report are the same as those applied in preparation of the financial statements for the year ended 31 December 2016.

4.2 Previous period's figures have been re-arranged where necessary to facilitate comparison. Appropriate disclosure is given in relevant note in case of material rearrangement.

5 Authorized SHARE CAPITAL

Issued, Subscribed and Paid up capital

Unaudited March 31, 2017	Audited Dec 31, 2016	Unaudited March 31, 2017	Audited Dec 31, 2016
No. of Shares		Rupees	
70,000,000	70,000,000	700,000,000	700,000,000
		Ordinary Share of Rs. 10/- each	
<u>70,000,000</u>	<u>70,000,000</u>	<u>700,000,000</u>	<u>700,000,000</u>

Selected Notes to the Condensed Interim Financial Statements for the Three Months Period Ended March 31, 2017

9 TRANSACTIONS WITH RELATED PARTIES

**Three months
ended 31
March 2017
Rupees**

**Three months
ended 31
March 2016
Rupees**

Transactions with related parties are as follows:

Relation **Transactions**

Key Management Personnel:

Director	Remuneration Paid	600,000	450,000
Executives	Salary Paid	960,000	705,000
Associates			
Trafco Tracking (Pvt.)		11,719,810	5,081,268
Trafco Logistic (Pvt.)		120,660	-

10 EVENTS AFTER BALANCE SHEET

There are no events after balance sheet date causing any adjustment or disclosure in the condensed interim financial information.

11 DATE OF AUTHORIZATION

These financial statements have been authorised for issue by the board of Directors on 29 April 2017.

12 GENERAL

Figures in the financial statements have been rounded off to the nearest rupee.

Chairman

Director

Director

Principal Officer/Chief Executive

List of Board Committees

Investment Committees

Mr. Tahir Malik	Chairman
Mrs. Saboohi Tahir	Member
Mr. Asif Malik	Member
Mr. Kashif Malik	Member
Mrs. Mahnoor Asif	Member

Underwriting Committees

Mrs. Saboohi Tahir	Chairperson
Mr. Asif Malik	Member
Mr. Emmanuel Gulzar	Secretary

Claim Settlement Committees

Mr. Kashif Malik	Chairman
Mr. Asif Malik	Member
Mr. G. Q. Naqvi	Member
Mr. Ahtsham Gulls	Secretary

Re-Insurance/Co-Insurance Committees

Mr. Tahir Malik	Chairman
Mrs. Saboohi Tahir	Member
Mr. Ghulam Qamber Naqvi	Secretary

List of Branches

Lahore

Trafco House,
2nd Floor, 1-C-1, Canal Bank Raod, Canal Park,
Gulberg-II, Lahore.
UAN- 92-42-111-872-326, Fax- 92-42-5871166

FAISALABAD

2ND Floor, 63 Chenab Market,
Madina Town, Main Susan Road, Faisalabad
UAN: 92-42-111-872-326 Fax- 92-42-5871166

Karachi

Trafco House 245/1-w, Block-6, P.E.C.H.S.
Shahra-e-Faisal, Karachi.
UAN- 111-872-326, Fax- 92-21-34530465

SIALKOT

Trafco House
Defence Road, Roaras Road Chowk, Sialkot
Ph: 92-52-3257181-3, Fax-92-52-3257184

MULTAN

House no. 6, Galaxy Town,
Neil Kot, Bosan Road, Multan.
Ph: 92-61-4007030, 6520580, 6210401
Fax- 92-61-6520585

Rawalpindi

Flat no. 06, Ist Floor, Rajpot Plaza,
Chaklala Airport Service Road, Rawalpindi
Ph: 92-51-5591215, 5591202, Fax-92-51-5591206

Investor's Awareness

As per direction of SECP vide their S.R.O. 924 (1)/2015 dated September 09, 2015 we are pleased to incorporate the following informational message on 'JumaPunji' for investor's awareness in Annual Report of the Company for the year ended December 31, 2016.

www.jamapunji.pk



سرمایہ کاری سمجھداری کے ساتھ



Be aware, Be alert, Be safe

Learn about investing at
www.jamapunji.pk

Key features:

-  Licensed Entities Verification
-  Scam meter*
-  Jamapunji games*
-  Tax credit calculator*
-  Company Verification
-  Insurance & Investment Checklist
-  FAQs Answered
-  Stock trading simulator (based on live feed from KSE)
-  Knowledge center
-  Risk profiler*
-  Financial calculator
-  Subscription to Alerts (event notifications, corporate and regulatory actions)
-  Jamapunji application for mobile device
-  Online Quizzes



Jama Punji is an Investor Education Initiative of Securities and Exchange Commission of Pakistan

 jamapunji.pk  [@jamapunji_pk](https://twitter.com/jamapunji_pk)

*Mobile apps are also available for download for android and ios devices

BOOK POST



TIC TRAFCO
Insurance
Company Ltd.
Secure Tomorrow, **Today**

If undelivered please return to:

Trafco Insurance Company Limited
Trafco House

1-C-1, Canal Bank Road, Canal Park, Gulberg II Lahore

Phones: 92-42-111-872-326, 92-42-111-811-911

Fax: 92-42-35871172, 35871166

E-Mail: info@trafcoinsurance.com.pk